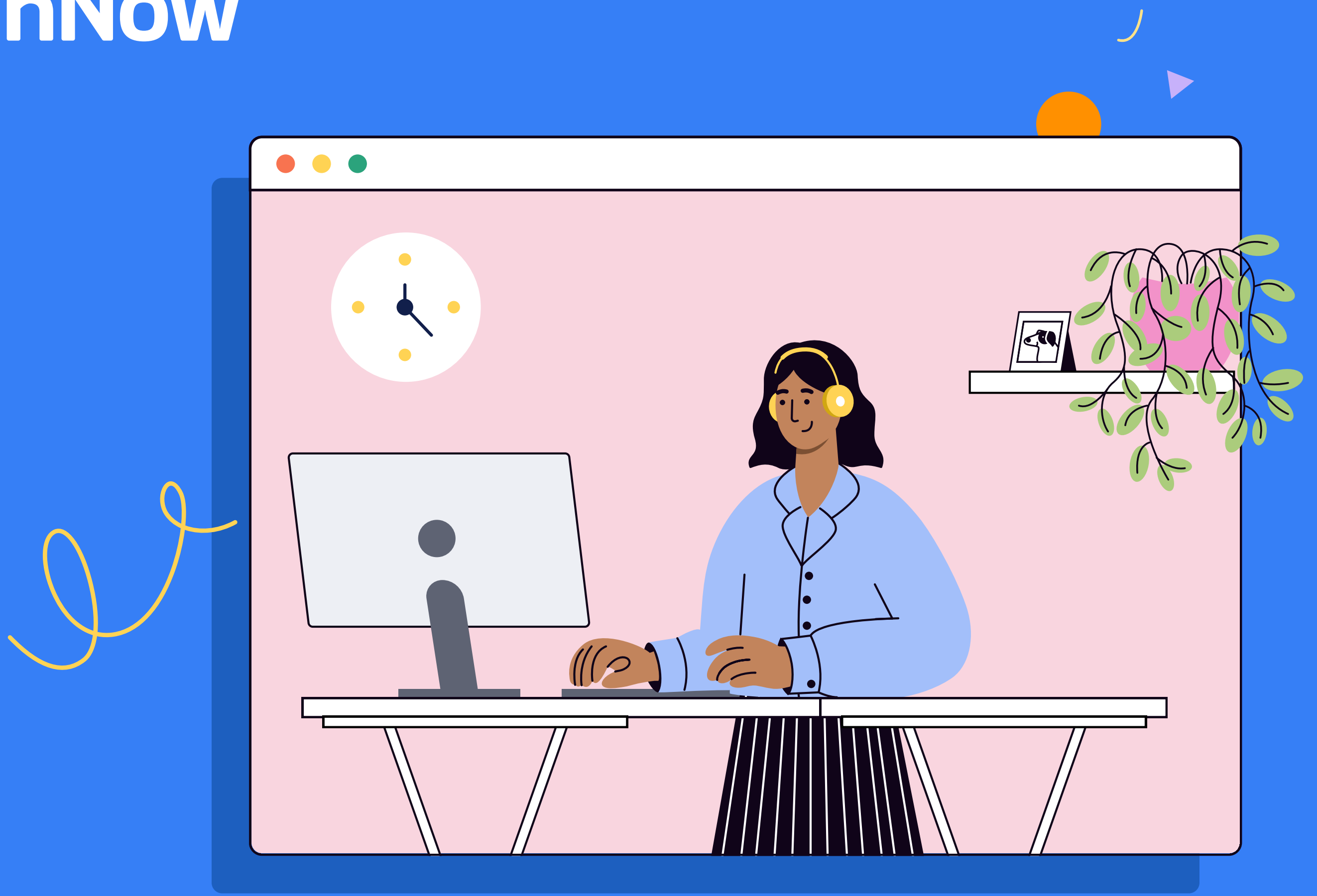


# signNow



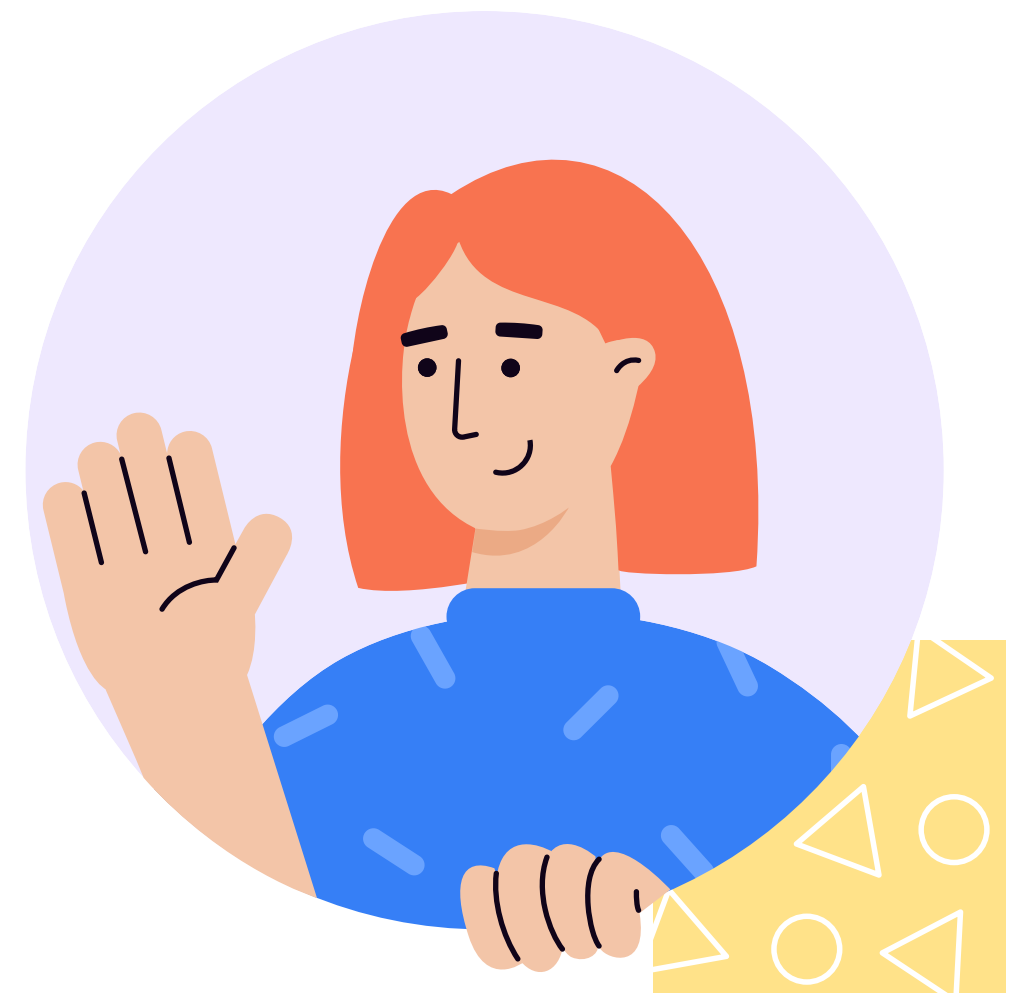
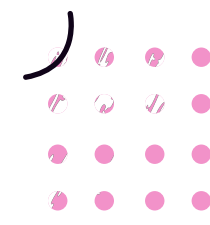
## signNow empowers efficient remote work

From large corporations to students learning from home, we've witnessed individuals, teams, and companies from all over the world turn to remote work to accommodate recent times. With remote work now becoming the new normal, businesses are realizing the importance of digitizing their document workflows and executing signature cycles at any time and from anywhere.

**Learn how signNow empowers users to work at the speed of now, drive productivity, and maintain business continuity — even from home offices.**

# Introduction

## Do you have the right solutions to efficiently manage your processes and business remotely?



The impact of the pandemic has been felt by all — from individuals to enterprises. Perhaps the quickest pivot required has been accommodating employees working from home; employees needed the right solutions to keep up with their responsibilities and continue moving their business forward, and they needed it now!

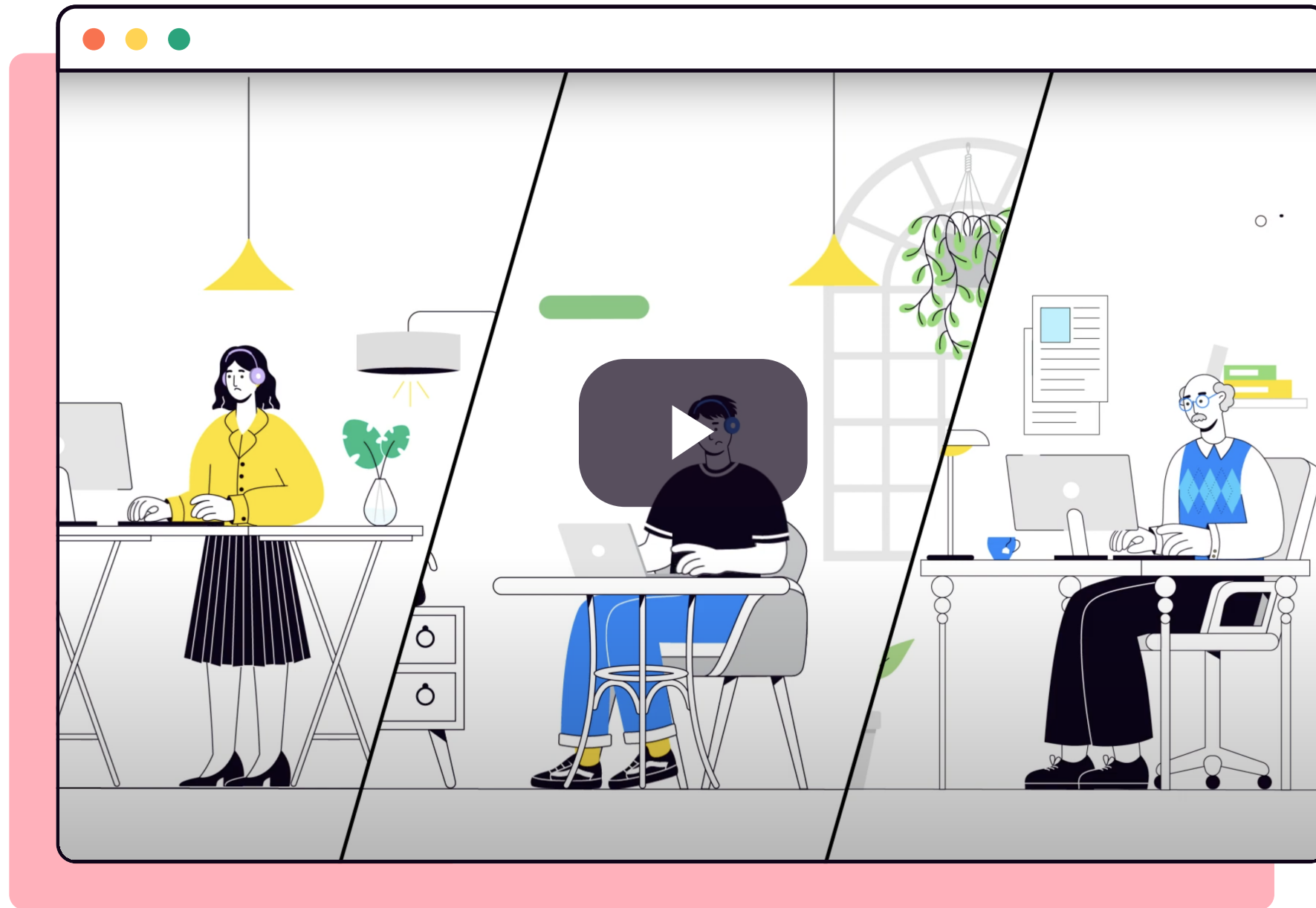
It comes as no surprise that e-signature quickly became the second most-demanded global solution for working from home ([Trust Radius](#)). Businesses were forced to digitally transform their processes for sending out updated company policies, onboarding, and offboarding employees, completing disclosure forms, executing sales contracts, you name it!

With [68% of organizations reporting](#) that they will probably or definitely adopt a broader, more flexible work-from-home policy, [62% of employees saying](#) they want their company to have strict policies regarding when and how teams transition back into the office, and [72% of office workers indicating](#) that they'd like to work remotely at least two days a week — it's clear that paper-based processes are quickly becoming a thing of the past.



## Introducing signNow

Whether you are permanently working from home, beginning your back-to-the-office transition — or anywhere in between — you need to keep your document processes and business moving forward. You need signNow.



signNow is designed to digitize and automate your signature processes, making the digital transformation journey seamless while also providing users and signers with a great experience.

Why is e-signing fundamental to a successful digital transformation journey?  
Because with signNow, you can:

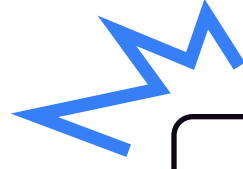
- Simplify the signing and management of documents online anytime, anywhere
- Improve document collaboration and improve productivity for your team, even remotely
- Easily integrate signNow into the apps you already use and love
- Save time and money with 25x faster turnaround times and by converting 80% of your paper documents to a digital format in one day

signNow allows organizations of all sizes to boost productivity, stay connected, and save costs, even while working from home.

## Increase productivity across your entire team

When in-person meetings are no longer an option, signNow offers a straightforward user interface with a robust feature set that allows departments to collaborate on documents, reuse common contracts as templates, share documents and templates across teams, and easily send them for signing.

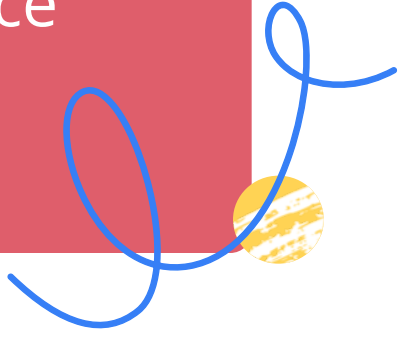
Inside signNow's dashboard, you can create a team; add your colleagues, stakeholders, or other experts into your team, and immediately and securely collaborate on documents in real-time while tracking every change. Once you get your document just right, drag and drop whatever information you need from the signer — signature, text, date, drop-down menu, and/or payment fields — and send it to all parties for data collection, signatures, and/or payment, all from the same document.



**Save an average of 40 hours per month by eliminating the need to print, scan, and mail/overnight paper documents.**

Did you know signNow's desktop solution is instantly synced with the mobile app? This means you can start working on your document in your home office and finish by adding your e-signature or sending it off to signers from your mobile device on the go, even while offline. All updates are securely and instantly synced with your signNow account as soon as your connection is restored.

In addition, signNow offers 200+ out-of-the-box integrations with the CRMs, ERPs, cloud storage services, and collaboration tools you're already using — allowing you to place e-signatures without leaving your productivity applications.



Fully digitized e-signature processes empower organizations to save an average of 40 hours per month by eliminating the need to print, scan, and mail/overnight paper documents. Better yet, all completed documents are securely stored inside your signNow account. You can also link your account to your cloud service of choice and automatically upload completed documents.



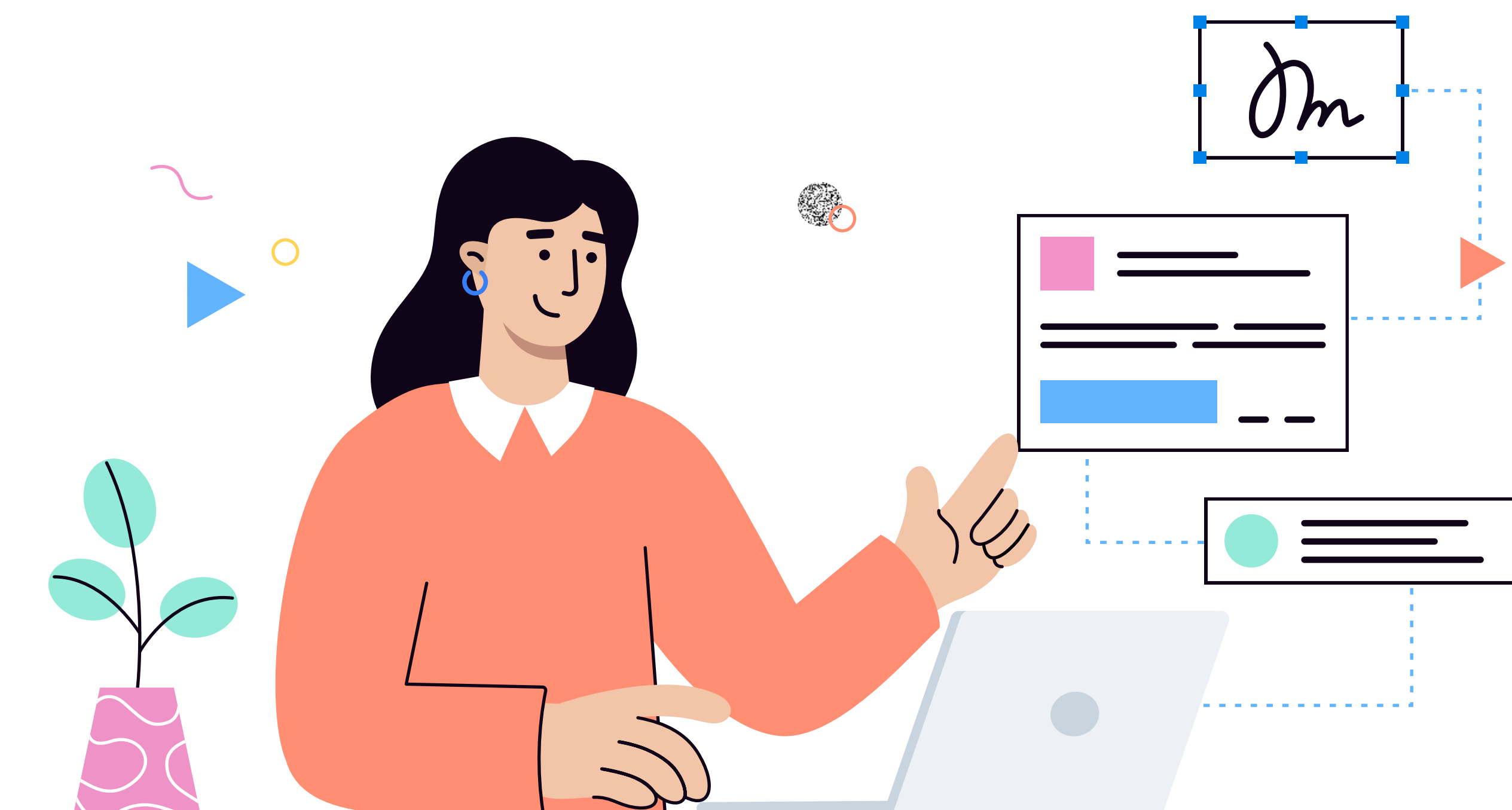
## Delight your customers and reduce document errors

signNow offers an intuitive signing experience and regularly wins awards for its ease-of-use; couple this with automated signing guidance for each signer and you can rest assured that even inexperienced recipients are able to quickly and accurately complete your documents from their desktop or mobile device, even while offline. With required fillable fields, signing roles, and signing orders, you can be sure that signNow will collect all of the data and signatures you need, right where you need it.

Signers also have the flexibility to type, draw, or upload an image of their signature. Even if a recipient fails to sign a document immediately, automatic signing reminders can be set-up so you never miss a deadline. Best yet, recipients do not need to have a signNow account to complete documents!

With a wide range of fillable field options, required fields, signing orders, automated signing guidance, AND signers not being required to sign up for an account to complete a received document, it's no surprise that signNow reduces signing cycles from 6-14 days to just minutes.

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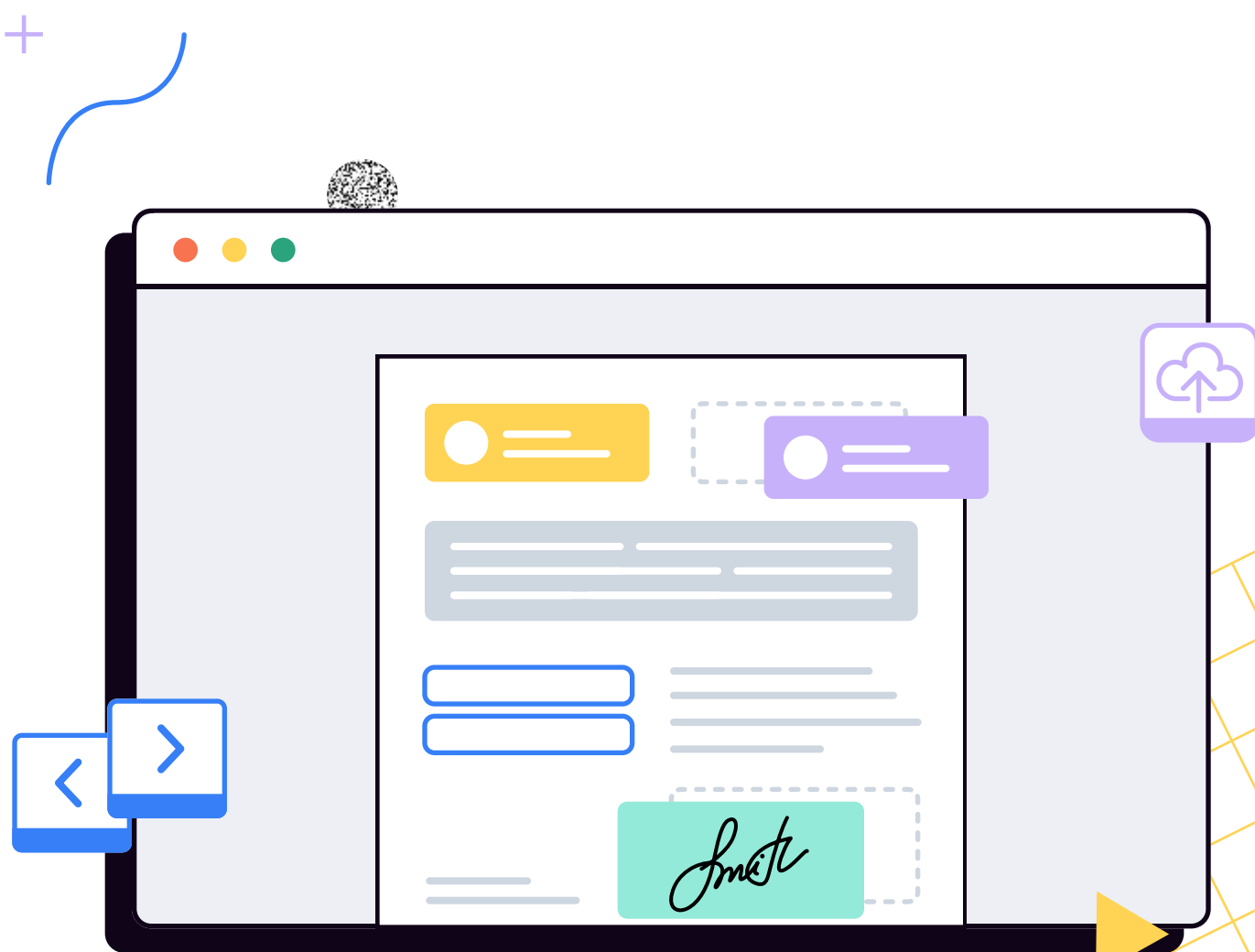


## Wherever you do business, signNow keeps your data secure with industry-leading standards for security and compliance

Building trust with new and existing customers has never been more important. It's imperative that you keep business moving forward in a way that delights your customers and continues to build your credibility. One of the main challenges for remote working environments is data security. signNow is proud to comply with US and EU security standards such as HIPAA, FERPA, SOC 2 Type II, 21 CFR Part 11, GDPR, PCI DSS.



Furthermore, senders have the ability to password-protect confidential documents or enforce signer authentication via a phone call or text message before allowing a document to be accessed. As an extra layer of security, document access can be set to expire on a specific date.



Most importantly, all document changes are tracked with the court-admissible Audit Trail inside signNow. Each and every completed document comes with a detailed Audit Trail that includes timestamps and IP addresses associated with each action made in a document.

# Case study First Grade Reading Logs for Elementary Learning

## A first-grade teacher keeps her students on track with signNow

### Situation

Ms. Harmon was recently facing the new challenge of teaching her first-grade class remotely for the first time and with limited guidance on best practices.

### Challenge

Ms. Harmon needed to stay connected with her young students and their parents to ensure they were staying on track; she was seeking out ways for holding her students accountable to their reading goals, but she needed a more engaging experience beyond just sending out emails.

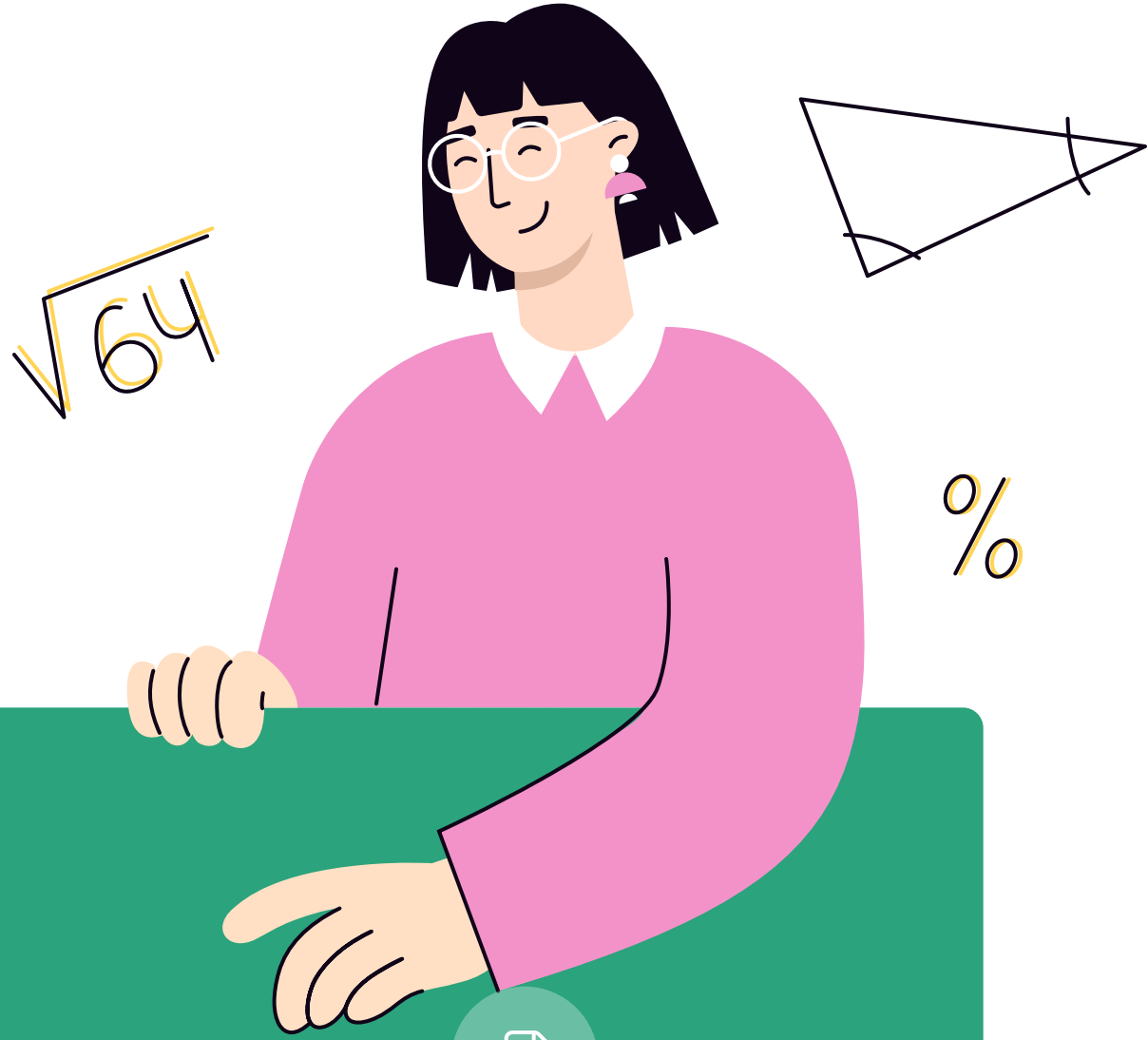
Her main challenges were:

- ✗ Inability to hand out take-home folders or paper reading logs to parents in person
- ✗ Insufficient communication between the teacher and parents
- ✗ Difficulties in tracking the reading progress of students
- ✗ Slow turnaround times on student reading logs and lessons of the week

### Solution

With signNow, Ms. Harmon was able to digitize her reading logs and send them to parents via a signing link.

### Result




**Ms. Harmon can now:**



Stay connected and communicate effectively with parents, even from a distance.



Save time and maintain a sense of classroom engagement with digital check-ins.



Send her documents with a solution that allows parents to sign anywhere and at any time, even with a mobile device.

## Call to action

Now more than ever, we need to be diligent with setting up our working processes for success in this new 'work-from-home' normal. Keep business moving forward by speeding up signature cycles, driving team collaboration, improving productivity, and keeping data secure -- all while working remotely -- with signNow.

signNow allows users to maintain business continuity and:

- Increase productivity by digitizing and automating document processes
- Provide a consistent signing experience by completing digital documents in the office, remotely, while on the go, and offline
- Delight employees and customers with an intuitive user interface and automated signing guidance
- Keep data safe and secure with industry-leading compliance
- Maximize ROI while saving time and money

**signNow is the e-signature solution that scales with your workflows. Get started today!**

**Want to test  
signNow's free trial?**

[Start your free 30-day trial today](#)

**Want to connect with  
a signNow Service  
Advisor for a demo  
or to learn more?**

[Connect via email here](#)

**Are you a partner  
interested in learning  
more about our  
airSlate Partner  
Program?**

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